## INSURANCE AGENT EDUCATION ADVISORY COUNCIL

## Thursday, May 12, 2016 Council Meeting Minutes of April 14, 2016

The Insurance Agent Education Advisory Council met Thursday, April 14, 2016. The public meeting was held at Trahin Miller Insurance Services, 8250 Haverstick Rd. Chairman Pietras called the meeting to order at 3:00 P.M.

Council members present: Jim Funk, Jennifer Jones, Roger Trahin, Carla Baxter, Kevin Wheeler, Russ Handlon, Margo Bland and Wes Sykes. John English and Dan O'Brien were absent.

<u>MINUTES-</u> Minutes of the March 10, 2016 meeting were approved as read. The motion to approve minutes was made by Jim Funk, seconded by Margo Bland.

<u>**OLD BUSINESS-**</u> Council members reviewed the Producer Statistics. Chet commented there are no outstanding changes to the producer statistics.

Council members with expired terms please continue to come until replaced !!

<u>NEW BUSINESS-</u> Chet stated the Commissioner has a request that all CE courses the council member normally doesn't approve should consider approving. A list regarding subjects that will/will not qualify for credit from the DOI website was provided for council members to review for suggestion to be given based upon the Commissioner CE request.

<u>APPEAL-</u> Cincinnati Insurance Company appealed the 8 hour course "Worksite Marketing Seminar 2016". Russ Handlon stated the course was denied because the content outline presented was not enough information to evaluate. The course was re-reviewed, and based on the additional information provided Russ made a motion to grant the 8 hour requested. Wes Sykes seconded. The members present voted unanimously to grant the number of hours requested.

Marsh, Berry & Co. Inc appealed the 10 hour course "Strategic Issues Group-Spring 2016". Russ Handlon stated the course was denied because the content outline presented was not enough information to evaluate. The course was re-reviewed, and based on the additional information provided Russ made a motion to uphold the denial. The material not fit Indiana approvable courses guidelines Wes Sykes seconded. The members present voted unanimously to uphold the denial.

<u>APPROVAL OF COURSES</u>- Dikitra Jefferson stated members reviewed 90 self-study courses, 254 classroom courses for a total of 344 courses. Motion made by Jim Motioned to approve the actions taken by members on courses reviewed during today's session. Motion seconded by Russ Handlon. The members present voted unanimously to approve actions taken by the Council.

**PROVIDER PROBLEMS**- No provider problems

**COMMENTS FROM GUESTS-**

## **OTHER ISSUES**-

Meeting adjourned at 4:00 p.m. The May meeting will be held at Trahin Miller Insurance Services, 8250 Haverstick Rd., Indianapolis, IN.